

# QUALIFICATIONS

## MARK T. SELBY, MAI

### SPECIALTY:

Subdivisions, Neighborhood Retail and Specialty Centers, Hospitality, Industrial, Acreage and Office

### EXPERIENCE:

The Robinson Company of Greenville, Inc. (2003 to present)

- Real Estate Appraiser and Consultant

International Plastics Manufacturer (1991-2003)

- Market Manager

Sports Event Company (1989-1991)

- Business Manager

Real Estate Development Company (1987-1989)

- Analyst

### EDUCATION:

- Graduated Baylor University, Bachelor of Business Administration, Majors in Real Estate and Entrepreneurship, 1987.

### APPRAISAL INSTITUTE COURSES:

- Principles of Real Estate Appraisals
- Appraising the Single Family Residence
- USPAP Appraising Standards and Ethics
- Residential Case Study and URAR
- Appraisal Methods: General
- Advanced Income Capitalization Procedures
- Applied Income Property Valuation
- Business Practices and Ethics
- Advance Income Capitalization
- Advance Sales Comparison and Cost Approach
- General Market Analysis and Highest & Best Use Analysis
- Report Writing and Valuation Analysis
- Advanced Applications

## PROFESSIONAL LICENSES:

- South Carolina Certified General Real Estate Appraiser  
Certificate No. CG 4755

## PROFESSIONAL AFFILIATIONS:

- MAI – Designated Member of the Appraisal Institute